

Adopted: July 26, 2005 Released: July 27, 2005

By the Telecommunications Access Policy Division, Wireline Competition Bureau:

I. INTRODUCTION

1. In this Order, we grant the petition of the West Virginia Department of Education (West Virginia) seeking a waiver of section 54.504(c) of the Commission's rules to enable West Virginia schools to use state master contracts to apply for universal service support under the schools and libraries support mechanism for Funding Year 2005 and future funding years. We find that this waiver is in the public interest and warranted by the special circumstances of applicants utilizing state master contracts in the state of West Virginia.

II. BACKGROUND

2. Under the schools and libraries universal service support mechanism, commonly referred to as the E-rate program, eligible schools, libraries, and consortia that include eligible schools and libraries, may apply for discounts for eligible telecommunications services, Internet access, and internal connections.² The Commission's rules provide that, with one limited exception for existing, binding contracts, an eligible school, library, or consortium that includes eligible schools or libraries must seek competitive bids for all services eligible for support.³ In accordance with the Commission's rules, an applicant must file with the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (the Administrator), for posting to its website, an FCC Form 470 requesting services.⁴ After the FCC Form 470 is posted, the applicant must wait at least 28 days and then, pursuant

¹Request of West Virginia Department of Education for Waiver of Form 471 Line 30, Commission's Rule 54.504(c), filed February 25, 2005 (Waiver Petition).

²47 C.F.R. §§ 54.502, 54.503.

³47 C.F.R. §§ 54.504, 54.511(c).

⁴See Schools and Libraries Universal Service, Description of Services Requested and Certification Form, OMB 3060-0806 (September 1999) (FCC Form 470).

to section 54.504(c) of the Commission's rules, enter into binding service agreements with its chosen providers before submitting an FCC Form 471.⁵

- 3. The FCC Form 471 requires applicants to certify, among other things, that they have signed contracts covering all of the services listed on their respective Forms 471.⁶ The completed Forms notify the Administrator of the services that have been ordered, the carrier with whom the applicant has entered into an agreement, and an estimate of funds needed to cover the discounts to be given for eligible services.⁷ Using information provided by the applicant in its FCC Form 471, the Administrator determines the amount of discounts for which the applicant is eligible.
- 4. Applicants may purchase eligible services from "master contracts" negotiated by a third party such as a governmental entity. The third party initiating the master contract must comply with the Commission's competitive bidding requirements and state procurement laws. The applicant is not required to satisfy the competitive bidding requirements if it takes service from a master contract that either has been competitively bid or qualifies for the existing contract exemption. If a third party has negotiated a master contract without complying with the competitive bidding requirements, then the applicant must comply with the competitive bidding requirements before it may receive discounts or reduced rates for services purchased from that master contract.
- 5. The West Virginia Department of Education negotiated state master contracts for the benefit of eligible entities in the state of West Virginia. West Virginia posted the appropriate FCC Forms 470 for these contracts consistent with the Commission's competitive bidding rules and indicated on these forms its intent to permit annual renewals or extensions. According to purchasing rules in the state of West Virginia, annual contract renewals or extensions must be signed no more than 30 days prior to the expiration of the contract (or last renewal expiration date). In most instances, however, the FCC Form 471 filing window closes before West Virginia is permitted to exercise its contract extension or renewal options. As a result, when schools file an FCC Form 471 using West Virginia state master contracts, they

⁵47 C.F.R. § 54.504(c).

⁶FCC Form 471, Line 30.

⁷47 C.F.R. §§ 54.504(b)(1), (b)(3), (c); see also Schools and Libraries Universal Service, Services Ordered and Certification Form, OMB 3060-0806 (September 1999) (FCC Form 471).

⁸See 47 C.F.R. § 54.500(g) (defining "master contract" as a contract negotiated with a service provider by a third party, the terms and conditions of which are then made available to an eligible school, library, rural health care provider, or consortium that purchase directly from the service provider.)

⁹See Federal-State Joint Board on Universal Service, Access Charge Reform, Price Cap Performance Review for Local Exchange Carriers, Transport Rate Structure and Pricing, End User Common Line Charge, CC Docket Nos. 96-45, 96-262, 94-1, 91-213, and 95-72, Report and Order and Fourth Order on Reconsideration, 13 FCC Rcd 5318, 5452-53, para. 233 (1997) (Fourth Reconsideration Order).

¹⁰Fourth Reconsideration Order, 13 FCC Fcd at 5452-53, para. 233. See also supra, para. 2.

¹¹Fourth Reconsideration Order, 13 FCC Fcd at 5452-53, para. 233.

¹²Because West Virginia's FCC Forms 470 and/or Request for Proposal indicated the state's intent to have year-to-year extensions or renewals, such extensions or renewals may be exercised without the posting of a new FCC Form 470. See Waiver Petition at 1; see also http://www.sl.universalservice.org/reference/contract guidance.asp.

¹³ Waiver Petition at 1.

do not have a signed contract for the funding year for which they are applying, contrary to section 54.504(c) of the Commission's rules.¹⁴

6. In its petition, West Virginia asks the Commission to waive section 54.504(c) and the contract certification requirement on Line 30 of the FCC Form 471. Specifically, West Virginia requests that the Commission permit applicants in the state of West Virginia to use the state master contracts at issue without having to certify that they have a signed contract in place at the time of their FCC Form 471 submissions. Absent this waiver, West Virginia applicants exercising their options to extend or renew the terms of the state master contracts will not be able to submit completed FCC Form 471 applications in a timely manner. West Virginia states that good cause exists for waiving the contract certification requirement and that doing so furthers the public interest by ensuring that West Virginia schools receive the full amount of E-rate support for which they are eligible. 17

III. DISCUSSION

- 7. We grant West Virginia's request for waiver of section 54.504(c) of the Commission's rules and the contract certification requirement on Line 30 of the FCC Form 471. We find that West Virginia has demonstrated that special circumstances exist and that granting such a waiver is in the public interest.
- 8. Generally, the Commission's rules may be waived for good cause shown.¹⁸ The Commission may exercise its discretion to waive a rule where the particular facts make strict compliance inconsistent with the public interest.¹⁹ In addition, the Commission may take into account considerations of hardship, equity, or more effective implementation of overall policy on an individual basis.²⁰ Waiver of the Commission's rules is therefore appropriate only if special circumstances warrant a deviation from the general rule, and such deviation will serve the public interest.²¹
- 9. We find that West Virginia has identified special circumstances that warrant a waiver of section 54.504(c) of the Commission's rules. As noted above, section 54.504(c) and, more specifically, Line 30 of the FCC Form 471, requires applicants to have signed contracts for eligible services in place prior to submitting their FCC Form 471 applications.²² Hundreds of public schools in West Virginia obtain telecommunications services, Internet access, and internal connections from state master contracts negotiated by the West Virginia Department of Education. The record reveals that these schools are unable to comply with section 54.504(c) of the Commission's rules because of West Virginia's

¹⁴See 47 C.F.R. § 54.504(c); FCC Form 471, Line 30.

¹⁵ Waiver Petition at 2.

¹⁶Id.

¹⁷*Id*.

¹⁸47 C.F.R. § 1.3.

¹⁹Northeast Cellular Telephone Co. v. FCC, 897 F.2d 1164, 1166 (D.C. Cir. 1990) (Northeast Cellular); see also WAIT Radio v. FCC, 418 F.2d 1153, 1159 (D.C. Cir. 1969) (WAIT Radio), cert. denied, 409 U.S. 1027 (1972).

²⁰WAIT Radio, 418 F.2d at 1157.

²¹Northeast Cellular, 897 F.2d at 1166.

²²47 C.F.R. § 54.504(c).

purchasing requirements. In particular, these requirements preclude schools from signing contract extensions or renewals more than 30 days before the contract expires. Thus, schools seeking E-rate support using West Virginia state master contracts have two options: (1) they can file their FCC Form 471 applications without a signed contract in place and have their applications rejected for failing to comply with section 54.504(c) of the Commission's rules and the FCC Form 471 contract certification requirement; or (2) they can submit their FCC Form 471 applications after West Virginia has signed the contract extensions or renewals and have their applications rejected because they were filed after the close of the filing window.²³ Given these alternatives, West Virginia schools may be forced to obtain services from contracts other than the state master contracts, which may not result in the most cost-effective rates, as required by the Commission's rules.²⁴ In light of these circumstances, we believe that it is appropriate, in this instance, to waive section 54.504(c) of the Commission's rules to permit West Virginia schools to submit FCC Form 471 applications using West Virginia state master contracts without having a signed contract extension or renewal in place.

- 10. Furthermore, we find that granting West Virginia's Waiver Petition will serve the public interest and is consistent with the Commission's goal of minimizing universal service costs. We believe that, in many instances, third parties negotiating master contracts may be able to secure lower rates than the eligible entity negotiating on its own behalf.²⁵ Indeed, the state master contracts at issue have benefited hundreds of public schools in West Virginia by providing the best alternative for cost-effective service offerings.²⁶ To illustrate, in Funding Year 2003, West Virginia was approved for over \$2 million in discounts for internal connections benefiting 207 public schools.²⁷ In Funding Year 2004, it received more than \$700,000 in internal connections discounts for more than 500 public schools.²⁸
- 11. Without this waiver, schools using West Virginia state master contracts may lose funding for essential services or have their services disrupted merely because the E-rate application time line and West Virginia state purchasing processes do not align. We find that such a result is inconsistent with the public interest. The Commission recognizes the importance of applicants' compliance with their respective state and local procurement processes. Often, however, we must reach a fair balance between our ability to enforce program rules and the enforcement of state procurement laws. We believe that it is in the public interest to waive section 54.504(c) of our rules and the FCC Form 471 contract certification requirement so that West Virginia schools will have the ability to obtain services from state master contracts as well as the opportunity to receive support under the schools and libraries support mechanism,

²³The filing window is the period in which applicants must submit their completed FCC Forms 471 in order to have their requests for funding considered.

²⁴See 47 C.F.R. § 54.511(a).

²⁵See Fourth Reconsideration Order, 13 FCC Rcd at 5452, para. 232 (concluding that allowing eligible entities to order eligible services from master contracts negotiated by a third party is consistent with the Commission's goal of minimizing universal service costs and therefore is also consistent with section 254(h)(1) of the Communications Act of 1934, as amended).

²⁶West Virginia Waiver Petition at 2.

²⁷West Virginia Waiver Petition at 2.

²⁸West Virginia Waiver Petition at 2.

²⁹See 47 C.F.R. § 54.504(a); FCC Form 471, Block 6 (requiring applicants to certify their compliance with state and local procurement laws).

provided all other E-rate application requirements are satisfied. We therefore grant the instant request for waiver.

IV. ORDERING CLAUSE

12. ACCORDINGLY, IT IS ORDERED, pursuant to authority delegated under sections 0.91, 0.291, and 1.3 of the Commission's rules, 47 C.F.R. §§ 0.91, 0.291, and 1.3, that the Waiver Petition filed by the West Virginia Department of Education, on February 25, 2005, IS GRANTED.

FEDERAL COMMUNICATIONS COMMISSION

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